

December 16, 2013

Ms. Candice Dodson
Office of eLearning
Indiana Department of Education
115 W. Washington Street
South Tower, Suite 600
Indianapolis, IN 46204

RE: Digital Learning Collaboration

Lightspeed Systems, on a national level, has decided to revise how we price and sell My Big Campus (MBC) in order to more effectively support individual school districts as they pursue mobile learning initiatives.

This change has caused some concern in Indiana, as we have partnered with your office to allow no-cost access to MBC for all Indiana public schools as a way of supporting your digital learning initiatives. This collaboration is described here:

http://www.doe.in.gov/elearning/digital-collaboration-my-big-campus

This letter is intended to supplement our earlier conversations about this important project. In a nutshell, we wish to assure all you that we intend to continue to support your statewide collaborative efforts and will continue to make MBC available at no cost until at least June 30, 2016.

Further, to ensure that all parties have plenty of notice should circumstances change in the future, we propose to make our offer an "evergreen commitment". Thus, on July 1<sup>st</sup> of each year, it will automatically extend for another year.

Indiana is doing some really remarkable things. We are pleased to continue our support of your groundbreaking efforts.

Sincerely,

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